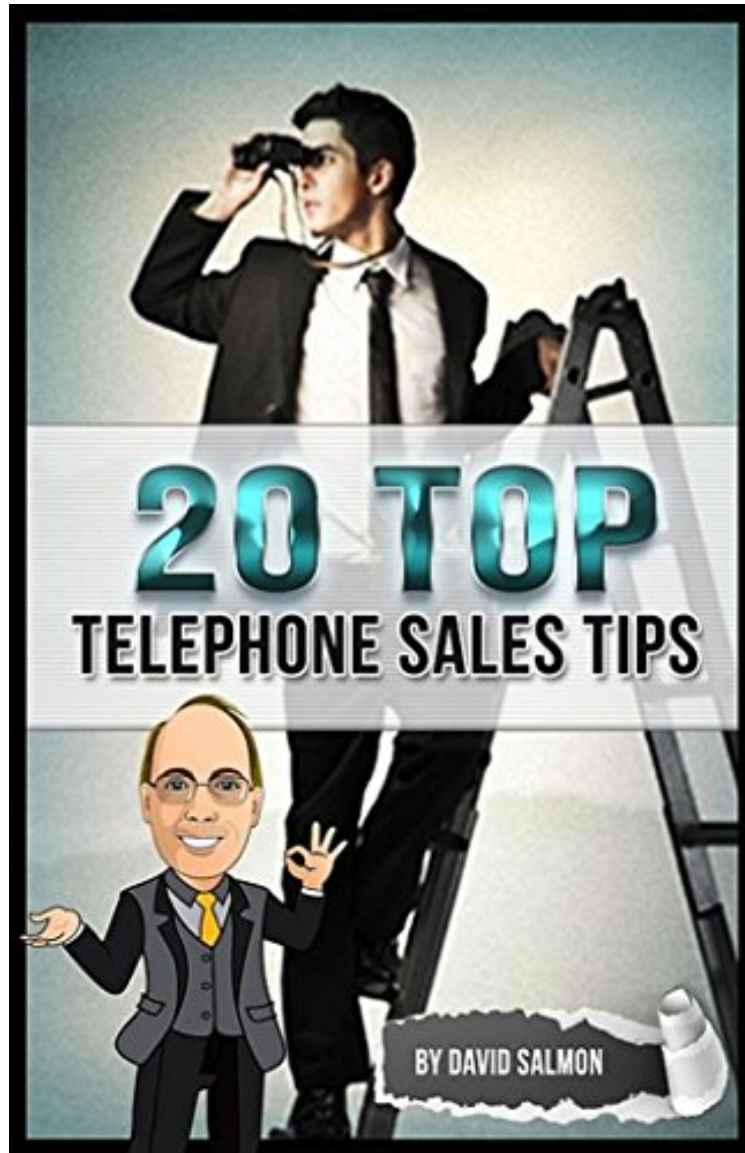


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David Salmon : 20 Top: Telephone Sales Tips before purchasing it in order to gage whether or not it would be worth my time, and all praised 20 Top: Telephone Sales Tips:

20 top tips for Tele Sales In the world of telesales you must be the best in your game A few quick questions bull; Are you or your team reluctant to pick up the phone? bull; Do you manage a team? bull; Are you an experience telephone sales person and would welcome a refresher bull; May you be stuck in a rut with your telephone sales technics? bull;

Do you work in a niche and want to expand and sell in other areas? bull; Are you frustrated with the number of "No's" bull; Do you get past the gate keeper? bull; Are you building rapport and relationships or going for the quick close and missing other opportunities? bull; Let me introduce myself. My name is David Salmon and I have been selling for over 25 years.