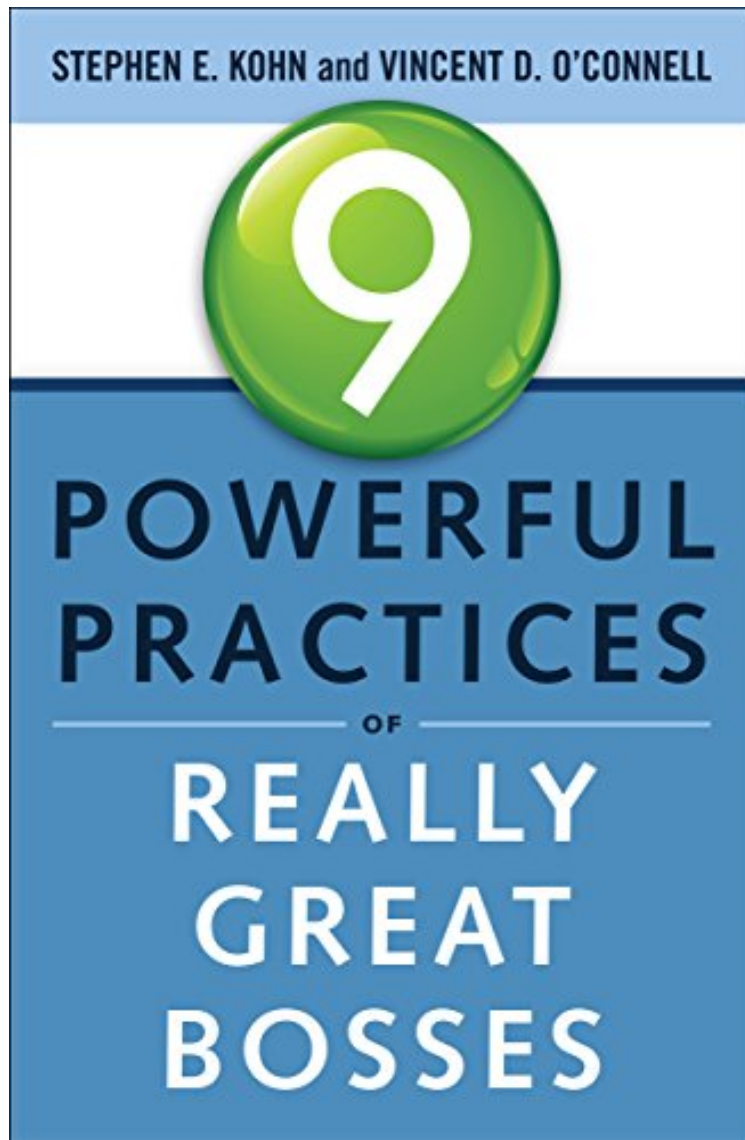


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9 Powerful Practices of Really Great Bosses

Stephen E. Kohn, Vincent D. O'Connell
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Stephen E. Kohn, Vincent D. O'Connell : 9 Powerful Practices of Really Great Bosses before purchasing it in order to gage whether or not it would be worth my time, and all praised 9 Powerful Practices of Really Great Bosses:

Why does one management style make employees hate their jobs while a different style inspires them to outperform and commands their respect? Emotionally intelligent people-management skills turn out to be the primary reason. In modern organizations keen to retain their most talented human capital, there may be no more important competency to

develop than the skills that motivate people to outperform the competition.⁹ *Powerful Practices of Really Great Bosses* features a sensible, easily implemented framework organized into three distinct sets of skills—foundational, prevention of common pitfalls, and advanced relationship management. Kohn and O’Connell enhance the approaches to effective people management that they presented in their highly praised previous publication *6 Habits of Highly Effective Bosses*.

About the Author Stephen Kohn is president of Work People Solutions, a prominent human resources management, leadership development and executive coaching firm. He is one of the most senior and experienced executive coaches in the country, having advised senior managers on their leadership style for more than two decades. His firm’s clients have included The Guardian Life Insurance Company, BMW USA, and Ernst Young. Kohn is an adjunct professor of management at Long Island University, teaching MBA courses focused on work, people, and productivity. He lives in Briarcliff Manor, NY. Vincent D. O’Connell is Asia regional director for international training and performance management consultants Globecon Institute. He creates and delivers customized curricula for corporate clients in Asia and the United States, particularly in the areas of emotionally intelligent leadership practices, performance management, key account management, and team building. O’Connell splits his time between McLean, Virginia, and Bangkok, Thailand.