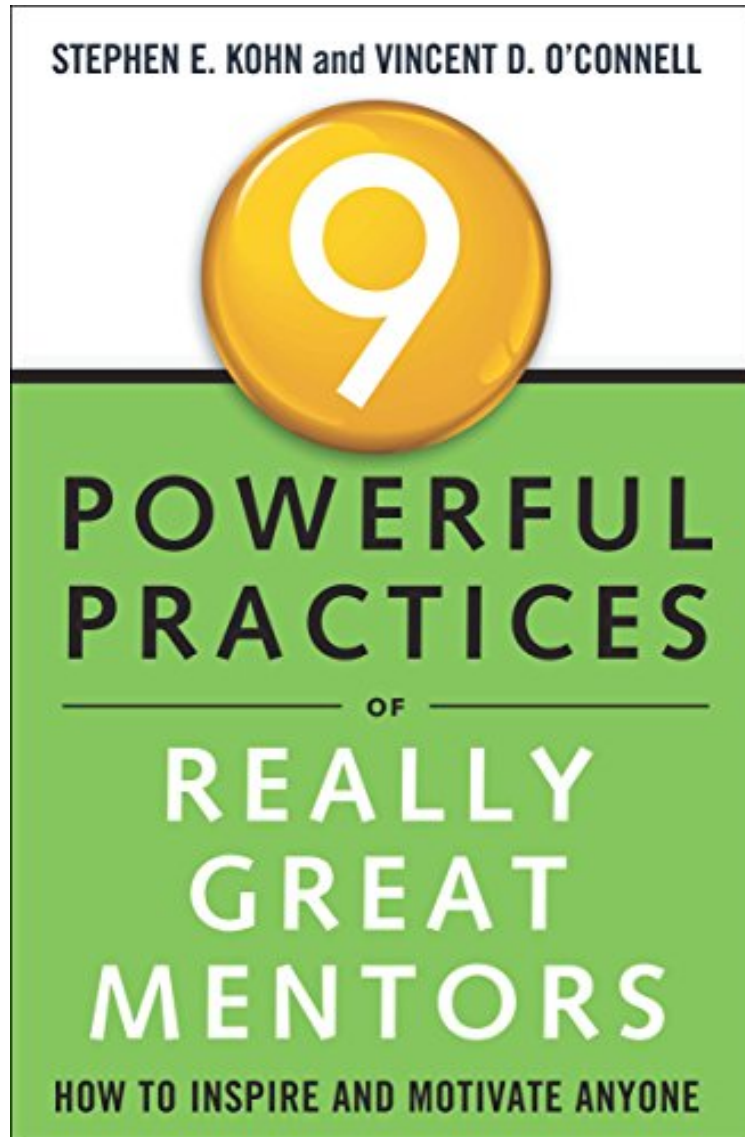


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## 9 Powerful Practices of Really Great Mentors: How to Inspire and Motivate Anyone

*Stephen E. Kohn, Vincent D. O'Connell*

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**Stephen E. Kohn, Vincent D. O'Connell : 9 Powerful Practices of Really Great Mentors: How to Inspire and Motivate Anyone** before purchasing it in order to gauge whether or not it would be worth my time, and all praised 9 Powerful Practices of Really Great Mentors: How to Inspire and Motivate Anyone:

A practical guide for managers written by a top executive coach and human resources consultant. Most companies around the globe clearly believe that people should have the opportunity to achieve as much as their initiative and native talent can justify, but too many managers still lack the wherewithal to effectively groom junior employees who have the potential to climb the corporate ladder. The support of a mentor is an integral part of any effort to maximize someone's full potential. A mentor-protégé relationship has many unique features, which both sides of the relationship need to understand and appreciate. Serving in the role of mentor involves providing highly individualized guidance from someone with the appropriate background, life, and work experiences and, importantly, an avid interest in helping others reach their life and career goals. From two high-profile experts with experience in HR management, leadership development, coaching, and training, this is a hands-on guidebook for those who want to build competence and confidence in the next generation—benefiting their mentees as individuals as well as their organizations, and enjoying the rewards and satisfaction of a productive relationship with a protégé.

**About the Author** Stephen E. Kohn is president of Work and People Solutions, a prominent human resources management, leadership development, and executive coaching firm. He is one of the most senior and experienced executive coaches in the country, having advised senior managers on their leadership style for more than two decades. His firm's clients have included The Guardian Life Insurance Company, BMW USA, and Ernst Young. Kohn is an adjunct professor of management at Long Island University, teaching MBA courses focused on work, people, and productivity. He lives in Briarcliff Manor, New York. Vincent D. O'Connell is president of B-SOLID Coaching and Training, a McLean, Virginia-based training and consulting firm focused on improving leadership, account relationship management, and teamwork skills within organizations. O'Connell served in executive positions in marketing at various hospitals, and he was a consultant for the Hay Group and Buck Consultants. A graduate of Brown University, he did his graduate work in human resources management at Cornell University. O'Connell has authored numerous articles for professional journals and coauthored five books with Kohn.