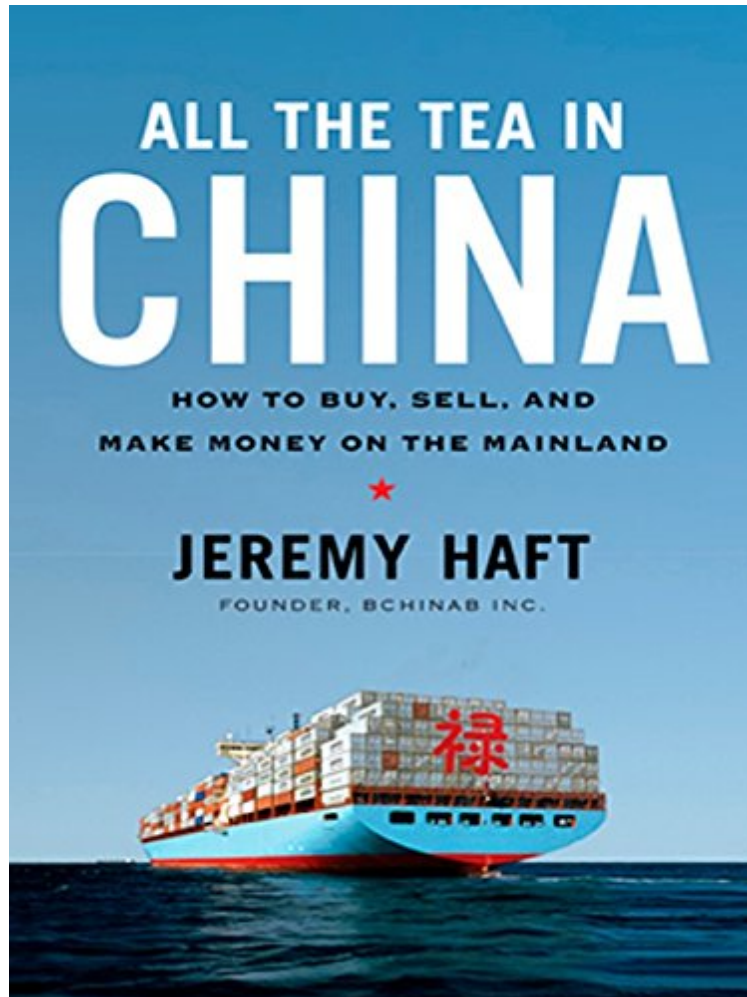


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All the Tea in China: How to Buy, Sell, and Make Money on the Mainland

Jeremy Haft

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Jeremy Haft : All the Tea in China: How to Buy, Sell, and Make Money on the Mainland before purchasing it in order to gauge whether or not it would be worth my time, and all praised All the Tea in China: How to Buy, Sell, and Make Money on the Mainland:

0 of 1 people found the following review helpful. All the Tea in ChinaBy Dr Adam WeissAuthor Haft shows the reader the ins and outs of the port of calls of working in the system and how your company can excel as well as investing in the infrastructure that makes China tick. A very good read and useful information.0 of 1 people found the following review helpful. All the Tea in ChinaBy LuckyLuBook was listed as being 'Used - Very Good'. Actually, it's dog-eared and much-highlighted. Doesn't affect the quality of the contents, which are excellent, but the seller should have listed these defects in the description.0 of 0 people found the following review helpful. "All The Tea In China"

should be considered mandatory reading for any corporate executive

By Midwest Book Review

There is a growing clamor for regulation (if not downright protectionism) with respect to goods bearing the 'Made in China' label. Each week that goes by sees more Chinese products from food to toys to tires being recalled from the American market. Things have gotten so bad that the Chinese government has threatened economic retaliation against the US for this embarrassing state of affairs. That's why Jeremy Haft's "All The Tea In China: How To Buy, Sell, And Make Money On The Mainland" is so timely. Haft (founder of Schinab Inc., a firm that helps American companies buy and sell goods on the mainland of china by leveraging a platform of over 8,000 Chinese factories) offers American businesses seven specific steps to manage a smooth and profitable import chain that consists of doing 'due diligence'; reaching out to a customs broker; setting up financing; setting up commercial, engineering and regulatory terms (in writing!); obtaining as many buying commitments as possible before importing; monitoring documentation, cash, and time flows; and shipping in a correct and timely manner. Simply stated, "All The Tea In China" should be considered mandatory reading for any corporate executive seeking to do business with China -- as well as government agency employees tasked with regulation and quality control of Chinese products.

A pioneer shares the secrets to creating jobs and reaping profits doing business with China

Is China a threat to America's economic future? Just the opposite, says international businessman Jeremy Haft. China is a boon for business: the opportunity of a lifetime to create jobs, build value, and make money. All the Tea in China demonstrates America's overwhelming competitive advantage over China in the global economy. And it highlights the many market opportunities for companies of all sizes, in all sectors. China is far and away the fastest growing market for U.S. goods and services in the world.

Despite the good news, China remains one of the most challenging operating environments, and it's easy to make costly mistakes. Haft demonstrates how to avoid the pitfalls, providing an industry-by-industry guide to buying from, selling to, and competing with the Chinese.

The book is also filled with funny stories of Haft's hard-won lessons as a China business pioneer. It's the most engaging, useful book yet on this important subject.

About the Author

Jeremy Haft is the founder of a leading manufacturing and logistics firm that helps American businesses thrive in mainland China. An award-winning marketer and tech entrepreneur, he has lectured around the world and is a frequent commentator on China in the media.