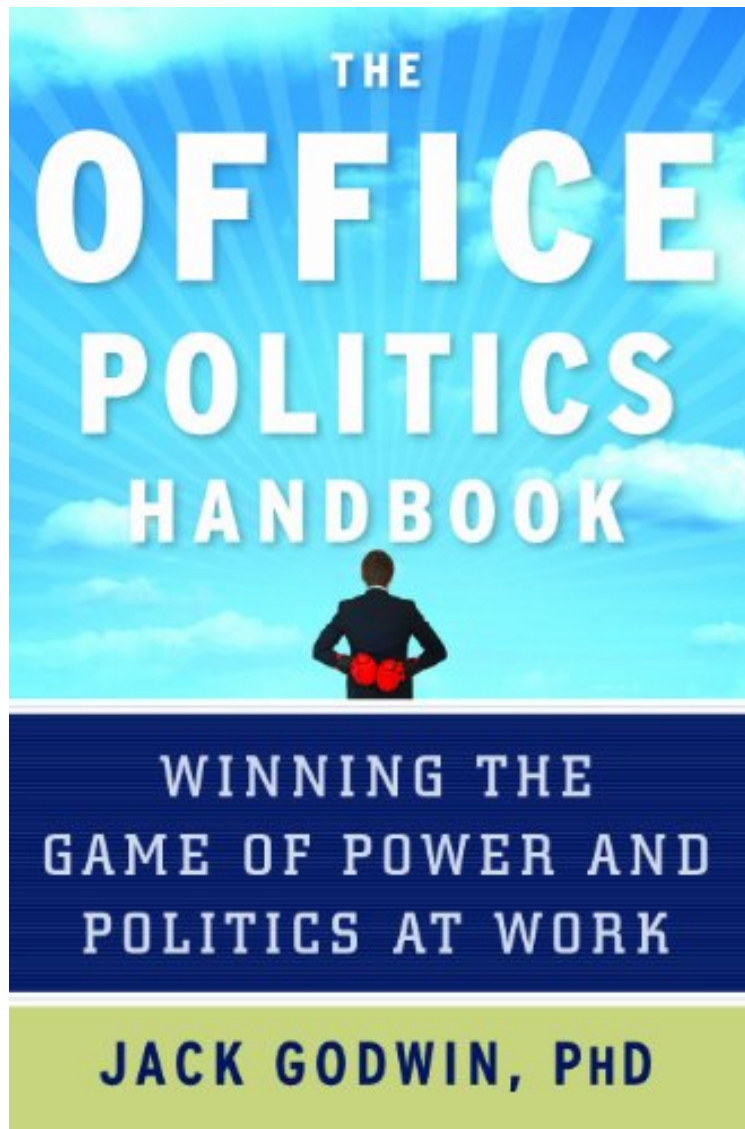


The Office Politics Handbook

Jack Godwin

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ldquo;While many will read this book with the goal of career advancement, the principles in The Office Politics Handbook apply to countless other social situations. I read this book for professional development, [but] I quickly realized that Godwin's advice was extremely helpful in all relationships, from dealing with managers and coworkers to dealing with my spouse and family members.rdquo;mdash;Amanda Benson, criminal defense attorneyThe Office Politics Handbook is for business executives, managers, consultants, lawyers, agents, editors, and anyone who wants to become more politically astute, more powerful, and more successful. This is not a book on political game playing; it is for people who hate power games but who know that politics takes place in every organization and want to make sure they wind up on top of the heap;not at the bottom of the barrel.This book will explain why people are political animals, and why they engage in power-seeking behavior. It will also discuss different instruments of power;to help;you understand the cultural and collective forces at work in human nature, and the occasionally aggressive characteristics of the political animal.The Office Politics Handbook will show you how to:Cultivate your political skillExercise power beyond your place in the organizational chartDefend yourself against political attacksKnow when to fight, when to retreat, and when to lead

About the AuthorJack Godwin, PhD, is a political scientist whose influence spans the political spectrum. Former Defense Secretary Leon Panetta called Clintonomics, his previous book, "a must read," an assessment seconded by conservative Newsmax.com publisher Christopher Ruddy. Godwin began his career as a Peace Corps volunteer in Gabon, West Africa. He has a doctorate from the University of Hawaii and degrees from San Francisco State University and the University of California-Berkeley. He is a four-time Fulbright scholar and a member of the Pacific Council on International Policy. In The Office Politics Handbook, he draws from his personal experience in business and government and his repertoire of anecdotes and archetypes from history, literature, and film to entertain and educate readers about interpersonal relationships, politics, and leadership. He lives in Sacramento, California.