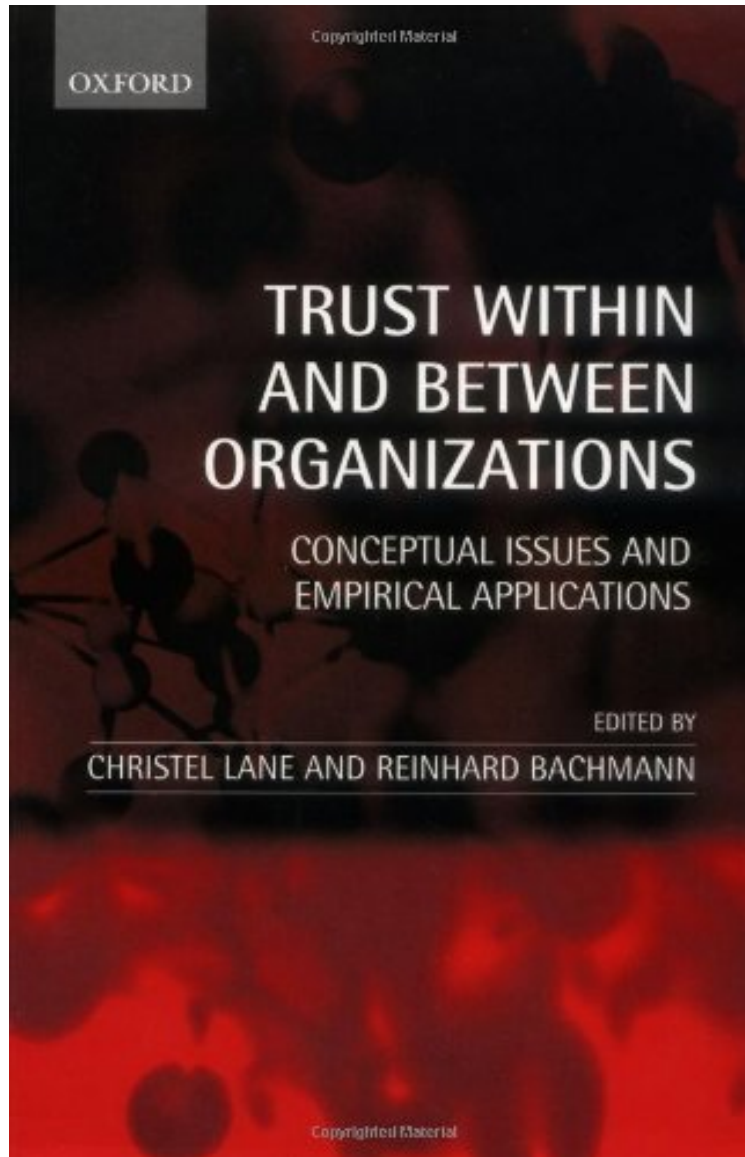


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Trust within and between Organizations: Conceptual Issues and Empirical Applications

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From Oxford University Press : Trust within and between Organizations: Conceptual Issues and Empirical Applications before purchasing it in order to gage whether or not it would be worth my time, and all praised Trust within and between Organizations: Conceptual Issues and Empirical Applications:

This original book is the first to offer a wide-ranging study of trust within and between organizations from the perspective of several social and management sciences. The specially commissioned contributions, many from well-known experts combine theoretical analysis of problems around trust with empirical study in a range of different organizations in contexts such as China, Japan, India, the US, as well as several European countries. The wide theoretical scope, together with the range of organizational settings and the rich empirical detail of behavior around trust and opportunism, make this an important and instructive volume.

^An excellent and comprehensive approach to the study of trust. The book offers a wide and well argued series of articles on trust and the degree to which it affects business effectiveness, An excellent treatment of the subject with some interesting lessons for those academics, consultants and practitioners who think that there is only one viable model of interfirm relationship.'Peter Stannack, Supply Management^The book is clear and engaging, targeted at an academic audience but suitable also for practitioners and general interest given some basic knowledge of organisation science and proclivity for concepts.'Personnel , Vol. 32 No. 5.About the AuthorChristel Lane is at University of Cambridge. Reinhard Bachmann is at Technical University of Vienna.