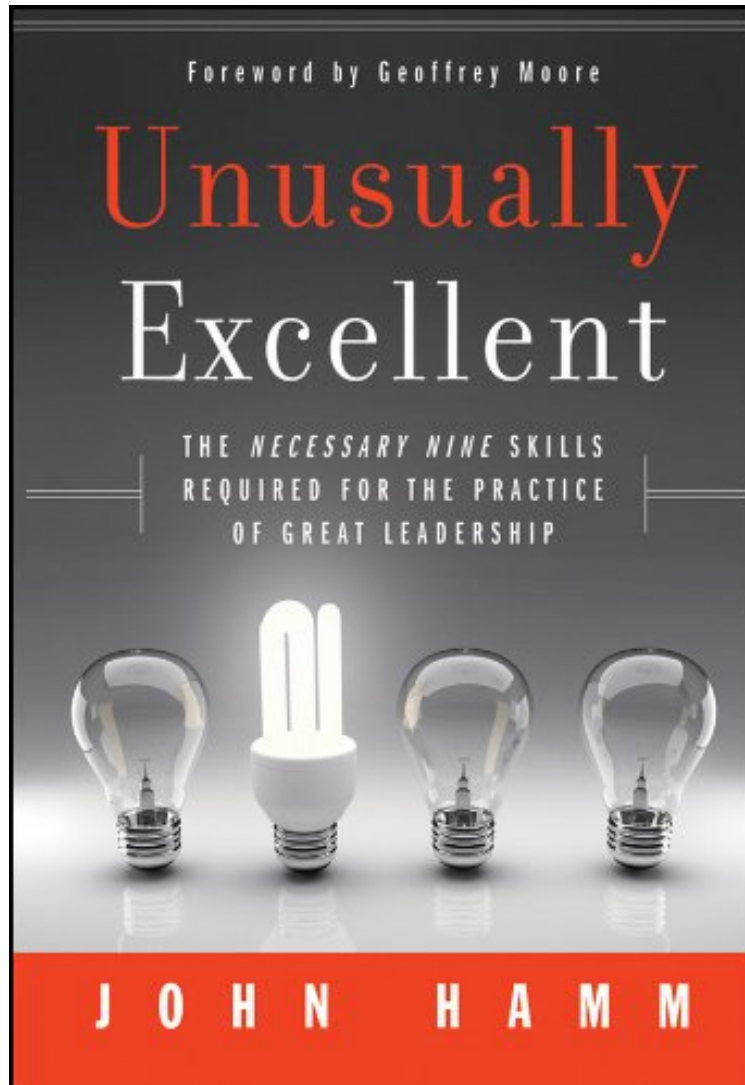


(Free) Unusually Excellent: The Necessary Nine Skills Required for the Practice of Great Leadership

Unusually Excellent: The Necessary Nine Skills Required for the Practice of Great Leadership

John Hamm

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John Hamm : Unusually Excellent: The Necessary Nine Skills Required for the Practice of Great Leadership before purchasing it in order to gage whether or not it would be worth my time, and all praised Unusually Excellent: The Necessary Nine Skills Required for the Practice of Great Leadership:

5 of 5 people found the following review helpful. Great read that offers a wholistic leadership/mgt. modelBy Doug BrentMany leadership books ignore the necessary practice of management, and management books ignore the essentials of leadership. Hamm's model considers both simultaneously.At times, our strengths and weaknesses as leaders can blind us to the whole tapestry of leadership/management requirements and skills. We focus on what we are

particularly good at (or bad at) and forget about the other critical elements, or the context of legacy. The Unusually Excellent model is straightforward and complete, and a great framework within which to consider personal strengths and weaknesses. Even though I wouldn't know a one wood from a putter, the golf and other sports analogies worked for me, and clearly were authentic for Hamm. The model is grounded with compelling stories that bring out the "color" behind the model. The observations in the book match my own experience as a leader. Several times, I made notes in the book as I read along, only to find that point was coming in the next paragraph! The real-world business examples - successes and failures - were also very compelling. Unusually Excellent is an engaging read that will give you new insight into the totality of skills necessary for the integrated discipline of leadership and management.

0 of 0 people found the following review helpful. "Unusually Excellent"- Unusually Enticing and Educating! By Maggie S. "Unusually Excellent" is an unusually excellent read! As a young "leader in training," this book did more than just its original intention: it gave me a look at the basic leadership skills required to be an Unusually Excellent leader, but it also gave them to me in a way that can stick to my brain. With many examples from former, current, good and bad CEOs, this book allowed me to see how the best of the best do it and why they do it that way. John Hamm captures the audience in the very first three pages by talking about a major golf company, which might not sound intriguing- until you read it, that is. Hamm acts a self-deprecating funny guy that modestly tells us where he has been and how he got to where he is today. The essentials of the book are laid out in the first chapter, and they are then repeated at the end of each subject's respected chapter; if this were a college textbook, those pages are the only pages students would HAVE to read. But John Hamm captivates the audience so that we want to do more than just skim the book. This is something you will want to read cover to cover, and over and over. That was not what I expected when I ordered the book. Not only does Hamm give you the basic essentials to being an Unusually Excellent leader, but he also gives you scenarios to recover if something goes wrong. This book seems to do it all: it tells you what to do, how to execute it, where to turn if things start to get slippery, and who did it in the past. The book only covers the "necessary nine skills," but it proves to be a lot of information. But don't worry, ladies and gentleman! John Hamm has you covered- the book is tactfully split up into three sections, each with a focus: Credibility, Competence and Consequence. I don't want to read the book for you, because you won't regret it once you pick it up, but here's what I think is worth telling if you aren't yet convinced: Know who you are. If you know and appreciate all the good (and bad) within you, you are 1/3 of the way there in becoming an Unusually Excellent leader. A strategy is different than a plan, and an Unusually Excellent leader keeps both in the back of his or her mind at all times. Finally, there is a distinct difference between a "good fail," a "bad fail," and a "bad success." You'll learn all of that and more once you turn to page 1.

0 of 0 people found the following review helpful. You Need A Great Coach to Improve Your Game By Michael W. Dugal The game of leadership is like the game of golf. Improvement of performance is all about the fundamentals. John Hamm invites leaders at all levels to return to the basics in order to exponentially reach the greatest results. Life is too valuable to not excel. John lays out these nine essential skills of leadership so the novice leader can envision what greatness looks like in the future while at the same time entices the mature leader to once again experience the thrill of tasting something new for the first time. Whether you use this book as a compass or a chronometer it requires an annual read, if simply for the benefit of a tuneup. If you are serious about leading and leading effectively, this book should be tabbed and readily available within arm's reach.

Master the fundamentals of leadership-at every stage in your career Often, when leaders experience trouble, they look to blame an outside source or expect a small tweak to right their ship. But many times they've actually lost their grip on the very basic foundation of leadership. The business environment may change, but no management trend can displace the core laws, proven over centuries, of excellent leadership. Unusually Excellent is an essential resource for leaders that brings these fundamentals together in a new and comprehensive way. This book will help leaders at any level keep their focus on the bedrock principles that will make them extraordinary.. Thoroughly practical, day-to-day primer for achieving and maintaining their highest level of leadership, for today and for a lifetime The author's Harvard Business Review articles are among the most highly read in the magazine's history Written for all leaders who need to develop and renew their leadership skills Using a sports analogy, the author breaks the work of leaders into three parts: pregame: a matter of character; game day: a matter of competence; and postgame: a matter of consequence.

From the Inside Flap "To lead well, as this book makes deeply and powerfully clear, is first and foremost to know yourself, and second to put yourself in service to whatever you value most deeply. If you adopt that posture, whatever follows can be incorporated into making yourself into a better leader. And it is the purpose of this book to help you do so." —From the Foreword by Geoffrey Moore, managing director, TCG Advisors; author, Crossing the Chasm

Often, when leaders experience trouble, they look to blame an outside source or expect a small tweak to right their ship. But many times they have actually lost their grip on the basic foundation of their own leadership. Unusually Excellent offers both seasoned and aspiring leaders a framework for understanding and a guide for applying the fundamentals of leadership at every stage in their careers. The business environment may change, but no management trend can displace the core laws, proven over centuries, of excellent leadership. Leadership expert Hamm explains

why leadership can't be mastered as a single concept or tool that can be pulled out of a hat when needed. Excellent leadership is composed of actions, ideas, emotions, cultural forces, history, and expectations that work together in an interconnected system. This system forms the core of the winning combination of superb Character, skill-based Competence, and professional Reputation. Hamm demonstrates that any leader can excel by consistently putting into action the Necessary Nine skills: being authentic, trustworthy, and compelling; leading people, strategy, and execution; communicating, making decisions, and making an impact. Filled with vivid true stories, Unusually Excellent offers powerful, unforgettable leadership lessons, reinforced empirical evidence, and logical analysis. It will be your personal coach that will prepare you for the lifelong and ongoing journey towards exceptional leadership.

From the Back Cover: Praise for Unusually Excellent "Unusually Excellent is a must read. John brings his powerful and fresh view of leadership to life in this thoughtful framework. He has combined three of his many strengths — intellectual rigor and honesty, deep domain experience, and passion for leading — in a highly readable, unforgettable book." —Mark King, president and CEO, TaylorMade-adidas Golf "This is a wonderful book, and may well become a classic! Compelling. Comprehensive. Very readable. What a great place to start for any new leader in search of the essence of leadership, or for an experienced leader with the courage to re-learn those essentials again and again." —Patrick Lencioni, president, The Table Group; author, The Five Dysfunctions of a Team "Wow! This is an extremely compelling book for all business leaders. I am thrilled to see that John has put into words the same wisdom and value that I've realized through working with him as a coach and mentor. An absolute must read for all aspiring leaders." —David DeWalt, president and CEO, McAfee "Unusually Excellent is unusually better than most books on leadership in its wisdom and practical advice. John's experience has the ring of enduring truth and he offers a personal and practical look across the spectrum of leadership, from character development through execution to leaving a legacy. A wonderful combination of 'hard' and 'soft' leadership, this book belongs on everyone's reading list." —Barry Z. Posner, PhD, professor of leadership; coauthor, The Leadership Challenge and The Truth About Leadership "John's dedication to the study of leadership and personal experiences running companies and coaching CEOs have resulted in a valuable back-to-basics book that every aspiring business leader should read. He explains the nine essential skills for the practice of great leadership in a highly accessible and practical style that anyone with an interest in growing as a leader will benefit from." —Jeff Weiner, president and CEO, LinkedIn

About the Author: John Hamm is one of the top leadership experts in Silicon Valley. He was named one of the country's top 100 venture capitalists in 2009 by AlwaysON and has led investments in many successful high-growth companies as a partner at several Bay Area VC firms. Hamm has also been a CEO, a board member at over thirty companies, and a CEO advisor and executive coach to senior leaders at companies such as Documentum, Cisco, Hewlett-Packard, TaylorMade-adidas Golf and McAfee. John teaches leadership at the Leavy School of Business at Santa Clara University.