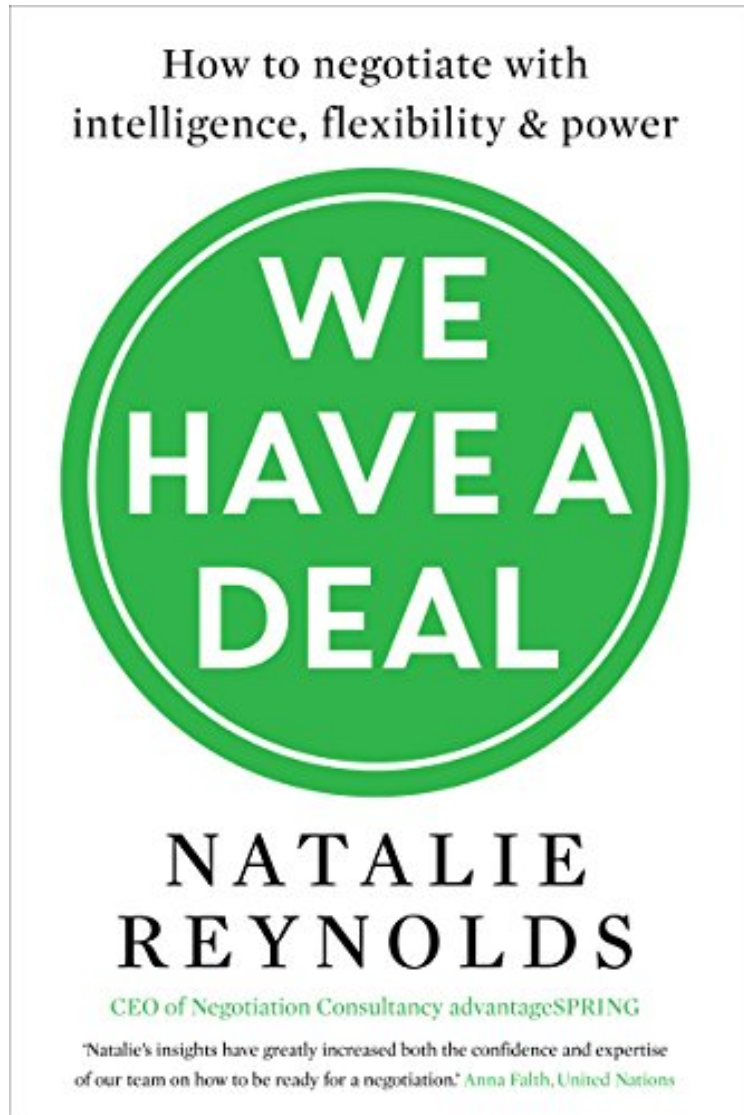


[Library ebook] We Have a Deal: How to Negotiate with Intelligence, Flexibility and Power

We Have a Deal: How to Negotiate with Intelligence, Flexibility and Power

Natalie Reynolds

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About the Author Natalie Reynolds is the founder of advantageSPRING, where she works with global companies to develop internal negotiation capability through coaching and training, and to design and execute negotiation strategies. In addition to her core training, she runs hugely a popular gender workshop, 'Is Negotiation a Man's Game?', and has published articles in the Guardian and The Huffington Post. She lives in London. Learn more on advantagespring.com.