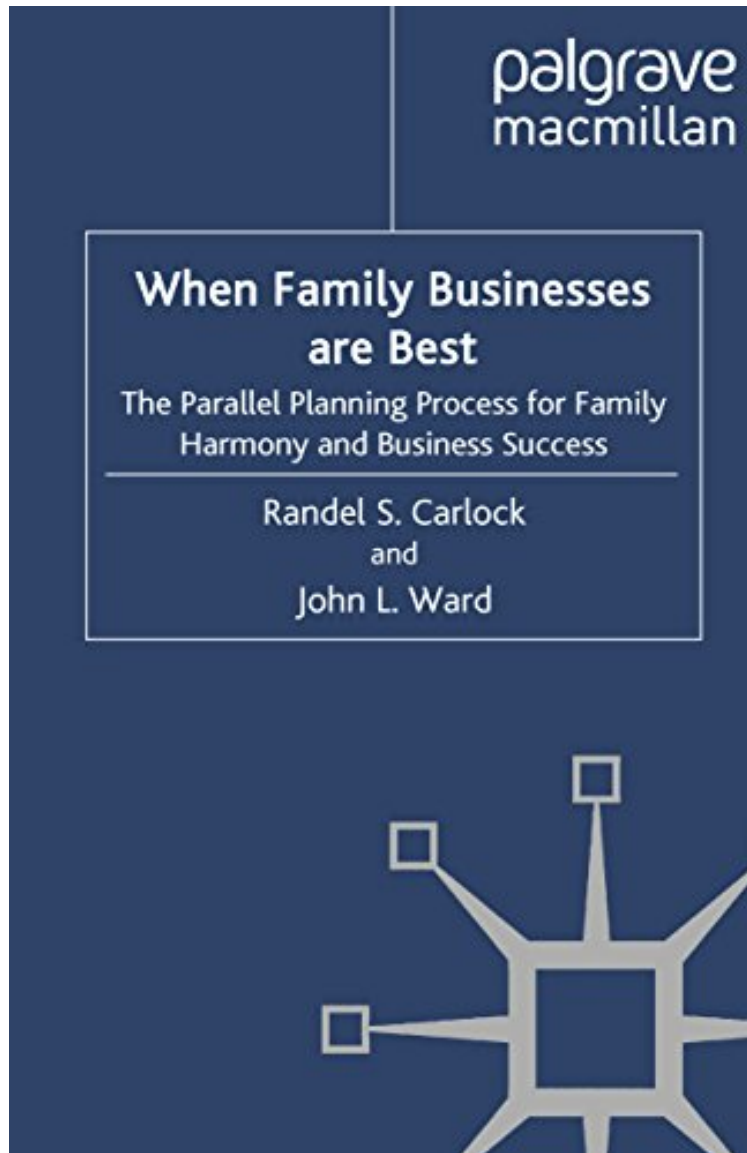


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When Family Businesses are Best: The Parallel Planning Process for Family Harmony and Business Success (A Family Business Publication)

Randel S. Carlock, John L. Ward
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The authors explore how effective planning and communication helps business families around the world address growth challenges as they strive to become high performing multi-generation family enterprises. This book shows family businesses working together at their best.

"The ideas in this new book worked with my family for the transition process to the 4th Generation. The important distinction between business strategy and family strategy, together with a rigorous development programme for the next generation were a key ingredient to our success' - Andrew Wates Former Executive Chair man Wates Group
nbsp; 'The book is fantastic. Family businesses are best when there is alignment throughout: among the family in its commitment to each other and the business, between the family and the business, and of the business to the external market. This book demystifies the complex task of strategic thinking and planning for the family and business systems.' - Yuelin T Yang, IMC Pan Asia Group
nbsp; nbsp; s for Strategic Planning for the Family Business:
nbsp; nbsp; 'From small start-ups to giant multinationals, family owned businesses continue to dominate the world economy. This book provides advice on dealing with a host of emerging challenges, such as new technologies and global marketing, by integrating family values and dynamics into business plans and management.' ndash; Philadelphia Business Journal 'Strategic Planning for the Family Business is a very thoughtful and valuable book. It offers a superb kaleidoscope of the dynamics of the family business. Professors Carlock and Ward's notion of the Parallel Planning Process turns out to be a highly original and extremely effective way of diagnosing and intervening in such complex organizations. If I would find myself on a desert island with a family business (I agree that is quite a surrealistic thought), and was asked to help the various stakeholders, and could only resort to one book for guidance, this book would be my first choice.' - Manfred F.R. Kets de Vries, Raoul de Vitry d'Avaucourt Professor of Human Resource Management...About the AuthorDR RANDEL S. CARLOCK is the Berghmans Lhoist Chaired Professor in Entrepreneurial Leadership and founding Director of the Wendel International Centre for Family Enterprise at INSEAD. He is a founder and former Chairman-CEO of a NASDAQ exchange listed corporation and also trained and qualified in psychotherapy at the London Institute of Psychiatry. He is internationally recognized for his research, teaching and advising on leadership, strategy, family relationships and governance.JOHN L. WARDnbsp;is Clinical Professor and Co-Director of the Center for Family Enterprises at the Kellogg School of Management (Chicago, USA) where he teaches and researches strategic management, business leadership, and family enterprise continuity. He is an active researcher, speaker and consultant on succession, ownership, governance, and philanthropy. Ward is a Principal and Co-Founder of The Family Business Consulting Group, as well as a regular visiting lecturer at IMD (Lausanne, Switzerland), Hong Kong University of Science and Technology, Indian School of Business, and IESE (Barcelona, Spain). Ward graduated from Northwestern University (BA) and Stanford Graduate School of Business (MBA and PhD). Currently, he serves on the boards of four companies in the US, Canada and Europe. Ward is the author of many leading books on family business and, with Craig Aronoff, he authors a continuing collection of booklets The Family Business Leadership Series.