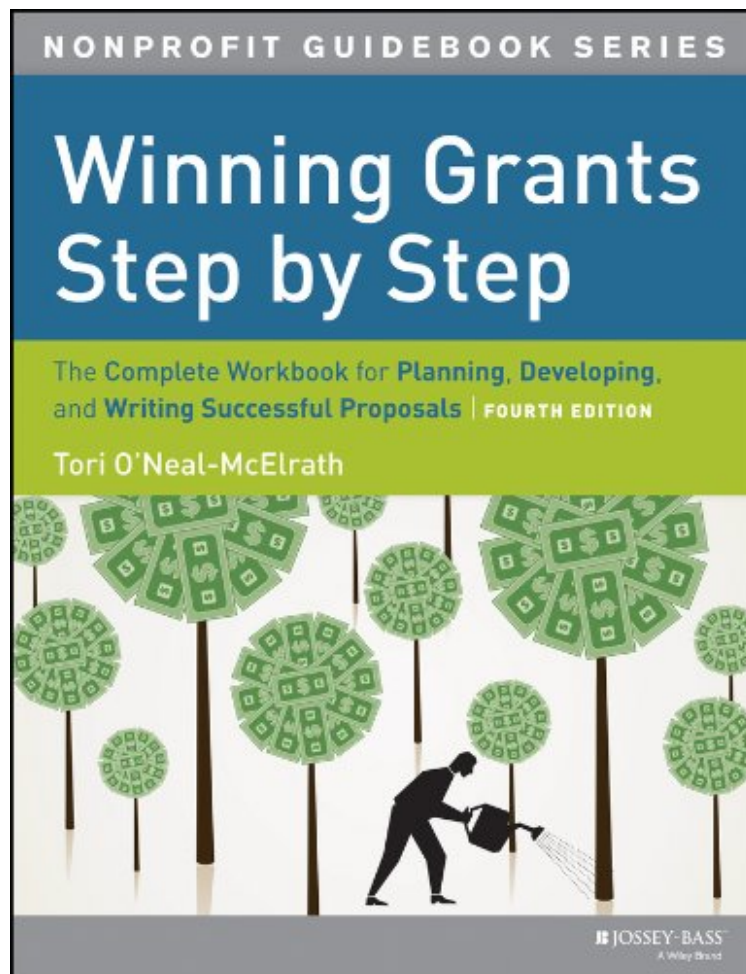


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## **Winning Grants Step by Step: The Complete Workbook for Planning, Developing and Writing Successful Proposals (The Jossey-Bass Nonprofit Guidebook Series)**

*Tori O'Neal-McElrath*  
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About the Author  
Tori O'Neal-McElrath is the director of institutional advancement at the Center for Community Change, a national organization founded in 1968 to build the power and capacity of low-income people, especially low-income people of color, to have a significant impact in improving their communities and the policies and institutions that affect their lives.