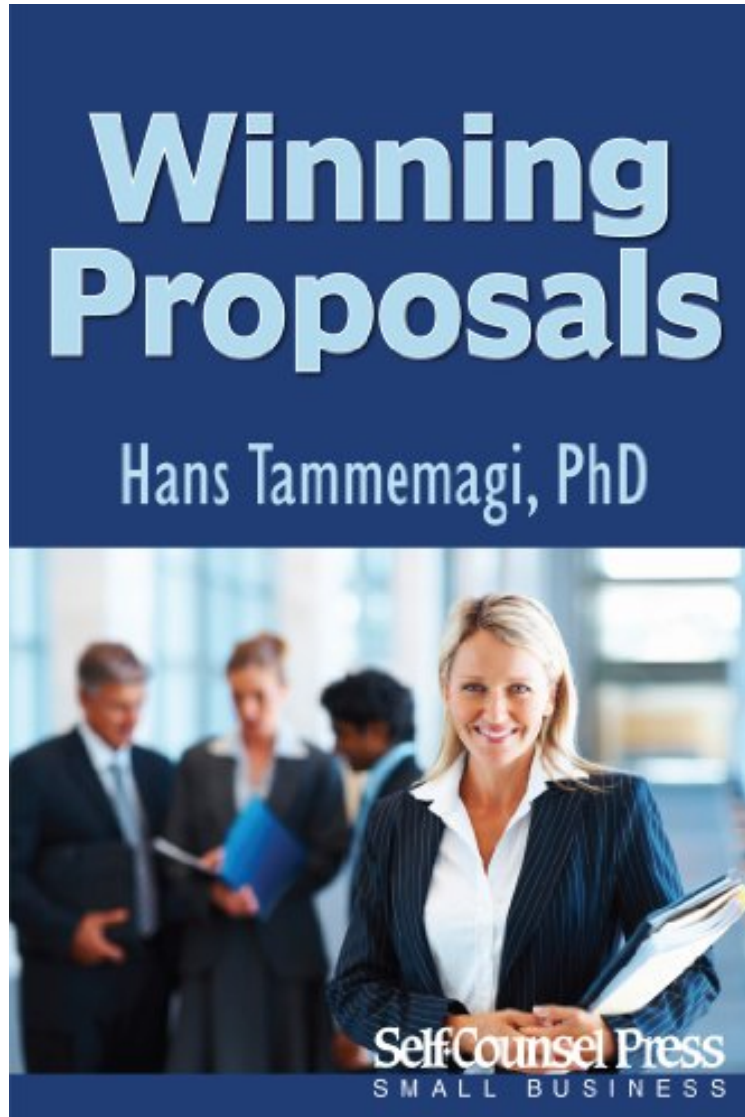


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## Winning Proposals (Small Business Series)

*Hans Tammemagi*

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About the Author Hans Tammemagi, PhD, has taught courses on proposal writing and runs a successful consulting and management firm. Hometown: Pender Island, British Columbia Canada.