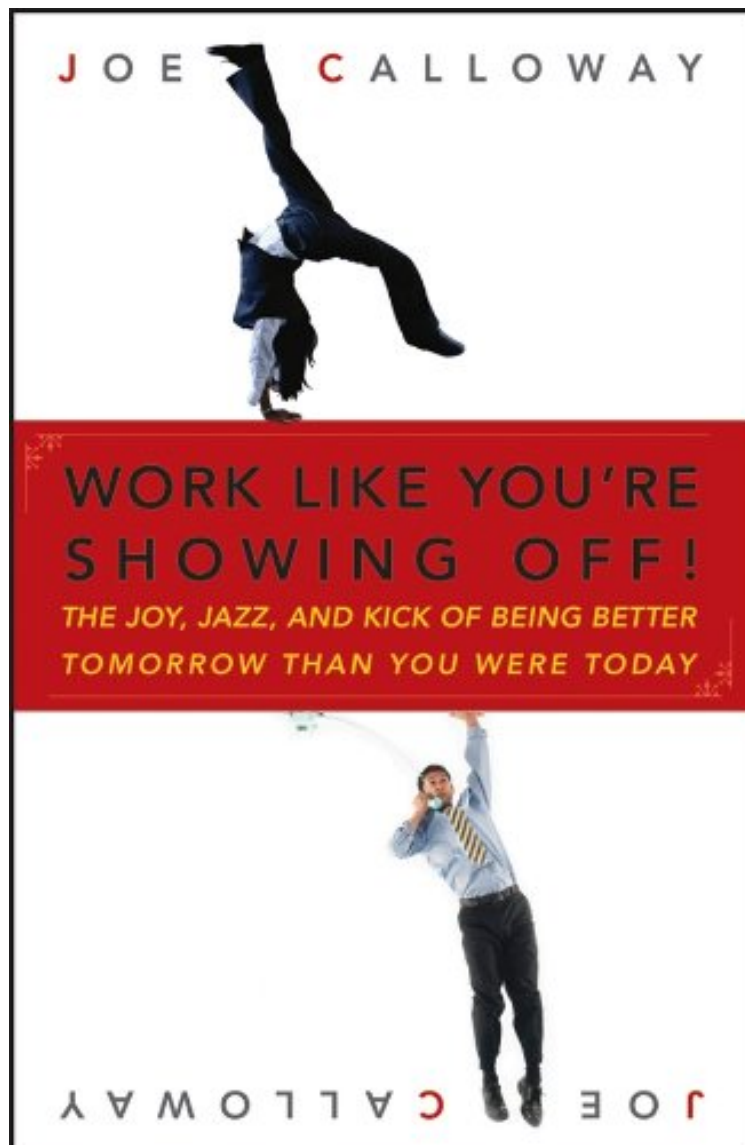


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## Work Like You're Showing Off: The Joy, Jazz, and Kick of Being Better Tomorrow Than You Were Today

Joe Calloway

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**Joe Calloway : Work Like You're Showing Off: The Joy, Jazz, and Kick of Being Better Tomorrow Than You Were Today** before purchasing it in order to gauge whether or not it would be worth my time, and all praised Work Like You're Showing Off: The Joy, Jazz, and Kick of Being Better Tomorrow Than You Were Today:

2 of 2 people found the following review helpful. Delightful and insightful By John Chancellor Work Like You are Showing Off is a very delightful book to read. The book is full of wisdom. It is very short and easy to read. You can

probably finish it in a couple of hours. But the value is in absorbing the wisdom and taking action on the messages. While many of the messages have been around for a long time, Joe Calloway has a unique approach to delivering them. The delivery is never stuffy. Some of the more important messages are: In order to get what you want, make sure that the other person gets what they want. If you wait until everything is perfect, you will wait forever. Do it now. Planning is okay, even essential, but don't get too caught up in the planning process or too attached to the plan. Things change. "If you want God to laugh, tell him your plans." As a society, we are obsessed with getting ... we have too much already. To truly get the valuable things in life, we need to give up some of the things we are holding on to. It could be old friends, habits, values, ways of doing things. Unless we give up the old, we will not have room for the new. Try giving instead of getting. Eliminate the negative. It will be replaced with the positive. Stop talking about what you could do and just do it. Top performers in any field have a bias toward action. Vision without execution is hallucination. Most people know what needs to be done, they just don't do it. There are dozens of other lessons, most of them we know. The problem as Joe Calloway points out is we don't do what we know to do. The book is a great reminder for us to gain clarity on what is important in life and do what is important. If you will follow the simple philosophy laid out, you will change your life. Well worth reading ... a few times each year. 1 of 1 people found the following review helpful. Start showing off! By Kerry Friestad Joe Calloway wrote a no nonsense, in your face, honest, no frills book on how to become the best at what you do. Let go of yesterday, make the decision, get in action and just do it the best you can! Work like you're showing off is not a thought, it is a way of living. A short read, each chapter is three or four pages, and the way it was written is easy to read and enjoyable! Joe captured my attention with the crazy Chapter titles and kept my attention with the awesome content. If you are looking for a book that will cost you lots of money ... in that you will go buy cases of this book for all of your friends, co-worker, and family, go buy this book quickly! Awesome! 1 of 1 people found the following review helpful. Cliche By Rick L You will not hate this book, but you will not love it. The examples and stories lack depth and are warmed over. If you have never read a business book, Work Like You're Showing Off will be a good start. One of Calloway's messages is that it is not about me but his writing portrays that he sort of thinks it is about him.

A guide to creating joyful success in work and in life What the world needs is more showoffs. Showing off is a good thing. Showing off is a mindset. Showing off is about living life and doing work in a way that creates joy, jazz, and a kick in our lives and in the lives of those around us. This is a business book for almost everyone; from executives and managers to receptionists and sales clerks. Here's the key: success is an inside job. After 26 years of studying and working with top performers, Joe Calloway shares the key factors in creating success; without pulling any punches. Work Like You're Showing Off! isn't for sissies; it's a tough, realistic approach to getting the most out of life by giving more to others. This book proves that not only is "working like you're showing off" the smartest way to get ahead in a career, it's also the most joyful and rewarding way to live. Work Like You're Showing Off! the absolute keys to personal and professional success including: Never be as good as you're going to be What you think of me is none of my business Expect to connect Get back inside the box Grand stupidity and absurd bravery What have you done for me next?

From the Inside Flap What the world needs is more showoffs; at work AND in life. If you're not being your best, reaching your potential, and showing off, why show up at all? The way Joe Calloway defines it, showing off is about bringing the best you have to any situation. It's about excellence and exceeding expectations. Showing off is about the joy, jazz, and kick of being better tomorrow than you were today. It's about creating real fulfillment in your life and in the lives of those around you. Showing off is a mindset that leads to success and satisfaction, and Work Like You're Showing Off is a practical guide to creating and maintaining that mindset. After twenty-six years of studying and working with top performers, Calloway shares the key factors for creating success without pulling any punches. Work Like You're Showing Off advises you to stop talking and start doing. Be focused, productive, and above all else, intentional in your pursuit of happiness. Showoffs go "all in" and call everyone else's bluff with the confidence that their capability and productivity will speak for itself. No matter what you do or where you are on the career ladder, Work Like You're Showing Off gives you the inspiration and tools to attain higher levels of productivity and satisfaction. Inside, you'll learn key success factors, including the power of consistent performance, letting go of past assumptions, embracing responsibility, and expecting to connect, among others. Once you commit to these factors and stick to them, you'll become more energetic, more dedicated, more competent, and ultimately, more successful. Showing off is about creating joy and success for yourself through giving to others. This unique and enlightening guide will help you open the door to professional success; and improve every aspect of your life in the process. From the Back Cover It's about more than just work. It's about how LIFE works. "Joe Calloway is a showoff who can back it up. Joe Calloway is not just an expert; he's a world-class expert. Joe Calloway is not just a master; he's a world-class master. Joe Calloway delivers a lesson of reality that will kickstart your success. Buy his book, read his book, study his book, and implement his book so that you can achieve and show off your world-class mastery, world-class expertise, and wealth." — Jeffrey Gitomer, author, The Little Red Book of Selling and Jeffrey Gitomer's

Little Gold Book of YES! Attitude"Calloway teaches you to let go of your excuses, break out of your chains, crawl out of your rut, drop your baggage at the door, then kick the door down and grab life by the throat so you can actually become the person you most admire. I love this book! Finally, a fun, refreshing alternative to the motivational mumbo-jumbo. Instead it's an action plan for personal excellence."mdash;Larry Winget, author, *It's Called Work for a Reason! and Shut Up, Stop Whining, and Get a Life*"Show off at work? I'd never thought about it in those terms. Then Calloway wrote this stimulating little book, and it makes perfect sense. He explains how to show off the right way and bring your best to your work every day, and why the biggest beneficiary isn't your employer or customer (although they'll love it), but you. So read this book, and start showing off at work. You'll be glad you did."mdash;Mark Sanborn, author, *The Fred Factor and You Don't Need a Title to Be a Leader*"Work Like You're Showing Off isn't just an inspiring and practical success guide, it's the very key to personal excellence in the twenty-first century. And here's the bonusmdash;it's an absolute blast to read. You're going to love this book!"mdash;Steve Farber, author, *The Radical Edge: Stoke Your Business, Amp Your Life, and Change the World*"Calloway always has something to say, and he's always worth listening to. His new book is straight talk on success. Read it fast!"mdash;Randy Gage, author, *Why You're DUMB, SICK BROKE . . . And How to Get SMART, HEALTHY RICH!*About the AuthorJoe Calloway is an expert on high-performance organizations and individuals, the owner of an award-winning restaurant, and a member of the International Speakers Hall of Fame. His clients read like a Who's Who of businessmdash;from newspapers in Sweden, hotels in Great Britain, and computer companies in South Africa to world brands like BMW and American Express. He is also the author of *Becoming a Category of One* and *Indispensable*, both from Wiley.